BALANCE SHEET
As at Mar. 31st, 2010
Unit: VND

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0 = 1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 524.069.117.684 | 351.718.942.954 |
| I. Cash and cash equivalents | 110 |  | 412.651.053.831 | 251.190.098.831 |
| 1. Cash | 111 | V. 01 | 35.584.750.482 | 13.488.194.381 |
| 2. Cash equivalents | 112 |  | 377.066.303.349 | 237.701.904.450 |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 60.315.288.173 | 46.360.277.967 |
| 1. Trade accounts receivables | 131 |  | 47.880.367.132 | 39.190.626.422 |
| 2. Advances to suppliers | 132 |  | 7.286.641.008 | 924.183.229 |
| 3. Shor-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 7.550.780.625 | 8.639.067.777 |
| 6. Provision for short-term bad receivables | 139 |  | (2.402.500.592) | (2.393.599.461) |
| IV. Inventories | 140 |  | 45.669.906.159 | 42.164.000.601 |
| 1. Inventories | 141 | V. 04 | 47.040.350.510 | 43.534.444.952 |
| 2. Provision for devaluation of inventories | 149 |  | (1.370.444.351) | (1.370.444.351) |
| V. Other short-term assets | 150 |  | 5.432.869.521 | 12.004.565.555 |
| 1. Short-term prepaid expenses | 151 |  | 24.692.792 |  |
| 2. VAT deductible | 152 |  | 3.898.384.745 | 11.126.028.839 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  | 53.035.113 |
| 4. Other short-term assets | 158 |  | 1.509 .791 .984 | 825.501.603 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 488.314.066.331 | 496.951.256.854 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 425.367.000.237 | 428.698.327.298 |
| 1. Tangible fixed assets | 221 | V. 08 | 398.658.418.551 | 407.449.540.054 |
| Historical cost | 222 |  | 1.062.542.799.911 | 1.050.701.558.758 |
| - Accumulated depreciation | 223 |  | (663.884.381.360) | (643.252.018.704) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 92.548 .105 | 64.176 .741 |
| - Historical cost | 228 |  | 275.842.143 | 228.842 .143 |
| Accumulated depreciation | 229 |  | (183.294.038) | (164.665.402) |
| 4. Construction in progress expenses | 230 | V. 11 | 26.616.033.581 | 21.184.610.503 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 53.726.131.920 | 57.942.500.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 5.493.631.920 | 9.710.000.000 |
| 3. Other long-term investments | 258 | V. 13 | 59.482.500.000 | 59.482.500.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (11.250.000.000) | (11.250.000.000) |
| V. Other long-term assets | 260 |  | 9.220.934.174 | 10.310.429.556 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 7.645.934.174 | 8.735.429.556 |
| 2. Deferred income tax assets | 262 | V. 21 | 1.575.000.000 | 1.575.000.000 |
| 3. Others | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 1.012.383.184.015 | 848.670.199.808 |


| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+330$ ) | 300 |  | 542.660.999.937 | 593.125.755.681 |
| I. Short-term liabilities | 310 |  | 244.475.544.051 | 295.327.710.361 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 73.027.124.203 | 75.671.331.500 |
| 2. Trade accounts payable | 312 |  | 57.125.653.502 | 66.936.000.147 |
| 3. Advances from customers | 313 |  | 5.692.100.969 | 6.307.383.308 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 1.778.623.579 | 3.299.323.058 |
| 5. Payable to employees | 315 |  | 17.793.656.982 | 28.413.771.508 |
| 6. Payable expenses | 316 | V. 17 | 82.680.197.595 | 4.865.814.315 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 5.663.685.722 | 105.647.781.860 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 714.501 .499 | 4.186.304.665 |
| II. Long-term liabilities | 330 |  | 298.185.455.886 | 297.798.045.320 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 295.952.989.405 | 295.952.989.405 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 1.281.349.753 | 1.292.311.553 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unearned revenue | 338 |  | 951.116 .728 | 552.744.362 |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 465.776.662.606 | 255.544.444.127 |
| I. Capital sources and funds | 410 | V. 22 | 465.775.258.406 | 255.544.444.127 |
| 1. Paid-in capital | 411 |  | 415.512.960.000 | 208.900.680.000 |
| 2. Capital surplus | 412 |  | (1.100.000) |  |
| 3. Other capital of owner | 413 |  | 7.384.665.915 | 7.384.665.915 |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (1.494.159.135) |
| 7. Investment and development fund | 417 |  |  |  |
| 8. Financial reserve fund | 418 |  | 6.056.356.673 | 5.995.974.743 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 36.822.375.818 | 34.757.282.604 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 1.404 .200 |  |
| 1. Bonus and welfare fund | 431 |  | 1.404 .200 |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 439 |  | 3.945.521.472 |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 1.012.383.184.015 | 848.670.199.808 |

OFF BALANCE SHEET ITEMS

| Items | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| 1. Operating lease assets | 24 |  |  |
| 2. Goods held under trust or for processing |  | 660.047.112 | 652.293.112 |
| 3. Goods received on consignment for sale |  | - | - |
| 3.1 Terminal |  |  |  |
| 3.2 Others |  |  |  |
| 4. Bad debts written off |  | 4.705.703.060 | 4.723.244.384 |
| 5. Foreign currencies |  |  |  |
| 6. Subsidies of state budget |  |  |  |

## INCOME STATEMENT

Quarter 1/2010

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
| 1. Sales | 1 | VI. 25 | 252.367.211.317 | 191.228.379.197 | 252.367.211.317 | 191.228.379.197 |
| 2. Deductions | 3 |  | 499.339 | 400.000 | 499.339 | 400.000 |
| 3. Net sales and services ( $\mathbf{1 0}=01-03$ ) | 10 |  | 252.366.711.978 | 191.227.979.197 | 252.366.711.978 | 191.227.979.197 |
| 4. Cost of goods sold | 11 | VI. 27 | 233.631.264.774 | 174.425.781.963 | 233.631.264.774 | 174.425.781.963 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 18.735.447.204 | 16.802.197.234 | 18.735.447.204 | 16.802.197.234 |
| 6. Financial income | 21 | VI. 26 | 5.989.268.134 | 1.749.960.255 | 5.989.268.134 | 1.749.960.255 |
| 7. Financial expenses | 22 | VI. 28 | 3.625.429.853 | 3.157.441.810 | 3.625.429.853 | 3.157.441.810 |
| - Include: Interest expenses | 23 |  | 3.560.127.007 | 3.146.197.255 | 3.560.127.007 | 3.146.197.255 |
| 8. Selling expenses | 24 |  | 11.716.561.554 | 9.544.931.091 | 11.716.561.554 | 9.544.931.091 |
| 9. General \& administration expenses | 25 |  | 6.293.615.605 | 4.236.269.304 | 6.293.615.605 | 4.236.269.304 |
| 10. Net operating profit $\mathbf{3 0}=\{\mathbf{2 0 + ( 2 1 - 2 2 ) - ( 2 4 + 2 5 ) ~}\}$ | 30 |  | 3.089.108.326 | 1.613.515.284 | 3.089.108.326 | 1.613.515.284 |
| 11. Other income | 31 |  | 75.825.182 | 3.024.376.802 | 75.825.182 | 3.024.376.802 |
| 12. Other expenses | 32 |  | 66.074.062 | 2.557.398.200 | 66.074.062 | 2.557.398.200 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 9.751 .120 | 466.978.602 | 9.751.120 | 466.978.602 |
| 14. Gain/loss in associate or joint-venture companies | 45 |  | 843.631 .920 |  | 843.631 .920 |  |
| 15. Profit before tax (50=30+40) (*) | 50 |  | 3.942.491.366 | 2.080.493.886 | 3.942.491.366 | 2.080.493.886 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 1.756.634.292 | 310.090.743 | 1.756.634.292 | 310.090.743 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 2.185.857.074 | 1.770.403.143 | 2.185.857.074 | 1.770.403.143 |
| 18.1 Minority interest | 61 |  |  |  |  |  |
| 18.2 Profit after tax of parent company's shareholder | 62 |  | 2.185.857.074 | 1.770.403.143 | 2.185.857.074 | 1.770.403.143 |
| 18. Earning per share | 70 |  | 94,88 | 99,59 | 94,88 | $\mathbf{9 9 , 5 9}$ |

## CASH FLOWS STATEMENT

Quarter 1/ 2010 (Indirect method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 3.942.491.366 | 2.080.493.886 |
| 2. Adjustment in accounts |  |  | 18.508.439.131 | 23.880.335.427 |
| Fixed assets depreciation | 2 |  | 20.759.803.231 | 22.538.724.417 |
| Provisions | 3 |  | 8.901.131 |  |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | (6.820.392.238) | (1.804.586.245) |
| Interest expenses | 6 |  | 3.560.127.007 | 3.146.197.255 |
| 3. Operating profit before the changes of current capital | 8 |  | 21.450.930.497 | 25.960.829.313 |
| Changes in accounts receivable | 9 |  | (7.597.387.646) | (21.576.544.447) |
| Changes in inventories | 10 |  | (2.497.717.839) | (10.912.438.773) |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (44.106.789.726) | 160.906.308.023 |
| Changes in prepaid expenses | 12 |  | 1.078.283.135 | 1.749.978.621 |
| Paid interest | 13 |  | (3.030.053.873) | (2.130.222.975) |
| Paid corporate income tax | 14 |  | (3.299.323.057) | (5.000.000.000) |
| Other receivables | 15 |  | 5.949.655 | 20.168 .800 |
| Other payables | 16 |  | (3.577.839.721) | (1.140.891.950) |
| Net cash provided by (used in) operating activities | 20 |  | (41.573.948.575) | 147.877.186.612 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
|  |  |  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | 20.717.340.214 | (156.099.888.377) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  | (2.732.500.000) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 5.989.053.134 | 2.254.586.245 |
| Net cash used in investing activities | 30 |  | 26.706.393.348 | (156.577.802.132) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 206.612.280.000 |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  | (31.023.235.107) | (3.669.831.711) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (38.221.370) |  |
| Net cash (used in) provided by financing activities | 40 |  | 175.550.823.523 | (3.669.831.711) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 160.683.268.296 | (12.370.447.231) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 251.967.785.535 | 132.285.007.521 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61) | 70 | 31 | 412.651.053.831 | 119.914.560.290 |

